

Message Text

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PAGE 01 ABU DH 00446 181154Z
ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 CAB-05 CIAE-00 DODE-00
DOTE-00 INR-10 NSAE-00 FAA-00 L-03 /037 W
-----093154 190208Z /75

R 180927Z FEB 78
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 7365
INFO AMEMBASSY ROME

UNCLAS ABU DHABI 0446

ROME FOR RCAA

E O. 11652: NA
TAGS: BEXP, IT, TC
SUBJ: HAMAREIN PURCHASE OF US PLANES

REF: (A) STATE 28630; (B) ABU DHABI 1300 (3 MAY 77); (C) ROME
7930 (29 MAY 77).

1. DIFFICULTY IN COMMUNICATIONS WITH SHARJAH HAS DELAYED ANSWERING
REF A. REF B. AND C. GIVE EARLIER INFORMATION ON HAMAREIN AIR SERVI
CE.
FOLLOWING OBTAINED FROM MR. PETROS PARSEGHIAN, HAMAREIN'S MANAGING
DIRECTOR, UPDATES THAT INFO.

2. HAMAREIN IS OWNED BY MR. YUSIF BURSALY, A KUWAITI, IN PARTNER-
SHIP WITH SAIF HAMAREIN, UAE NATIONAL AND PROMINENT SHARJAH BUSINESS-
MAN. BURSALY'S (USUALLY SPELLED BOURESLY) SON, RASHID YUSIF, RUNS
COMPANY FOR HIS FATHER. HAMAREIN OWNS TWO DC-8-21 AIRCRAFT AND FLIES
PASSENGERS AND CARGO ON CHARTER TO ENGLAND, FRANCE, U.S., SOUTH
ASIA AND ARABIAN PENINSULA AIRPORTS. IT HAS BEEN IN BUSINESS
10 MONTHS. WILL FORWARD RATES WHEN AVAILABLE. PILOTS ARE ALL
AMERICAN, AND PLANES OPERATED IN CONFORMITY WITH FA REGULATIONS.
OFFICES ARE IN SHARJAH, PHONES 24182, 24035. TELEX 8140 SAIF.

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3. MIDDLE EAST TRANSPORT MAGAZINE IS IN ERROR. COMPANY HAS NOT YET
SIGNED CONTRACT FOR DC-10 AIRCRAFT, BUT IS ENGAGED IN NEGOTIATIONS
TO OBTAIN ONE. IF NEGOTIATIONS SUCCESSFUL, PURCHASE IS EXPECTED
TO PUT PLANE IN SERVICE THIS SUMMER.

4. ACCORDING TO EMBASSY US CIT. CONTACT WHO MANAGES SMALL EMIRATES
AIR SERVICE, WHICH DOES NOT OPERATE AIRCRAFT LARGER THAN DEHAVILAN

TWIN OTTER, HAMAREIN HAS TRIED TO HIRE ITS PILOTS, AND INDICATION OF INEXPERIENCE ON PART OF MANAGEMENT OF HAMAREIN SINCE PILOTS OBVIOUSLY NOT QUALIFIED TO FLY DC-8 AIRCRAFT. CONTACT ALSO SAYS HAMAREIN DOES NOT HAVE SCHEDULED CHARTER LANDING RIGHTS IN LONDON BUT IS TRYING TO OBTAIN

THEM, ALTHOUGH IT MAY LAND LONDON ON NON-SCHED BASIS. COMPANY MAY HAVE CONTRACT WITH UNKNOWN AMERICAN OIL CO. TO FLY PASSENGERS AND/OR CARGO TO RAS AL KHAIMAH, AND APPARENTLY ALSO RUNS FREQUENT PASSENGER CHARTERS FROM PAKISTAN TO UAE. HOWEVER, CONTACT DOES NOT KNOW ENOUGH ABOUT HAMAREIN TO SAY WHETHER HE WOULD RECOMMEND THEM.

5. WILL PROVIDE MORE INFO WHEN AVAILABLE. EMBASSY PREPARED WTDR ON HAMAREIN SUPPLY & SERVICING CO. DATED 28/11/76 REF: ABU DHABI 3225. EMBASSY RECOMMENDS DEALINGS BE ON A SECURED BASIS AT PRESENT TIME.
DICKMAN

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NNN

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